



MARTIN R CLARK FRICS
Managing Partner

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Profile. Martin Clark has specialised in office agency since 1988 when he joined Healey & Baker in their West End office in Hanover Square, London W1, in their Provincial Office Agency Department. After 10 years there he moved to the Brighton office of Stiles Harold Williams and has been with the Firm continuously since then.

Project Experience. Since moving to SHW, Martin has been involved with the two largest office schemes in the City of Brighton & Hove.

He acted for various owners and tenants at Trafalgar Place, a 250,000 sq ft office development where SHW have had a continual involvement, since the scheme's inception in 1985. He also acted for the Alliance & Leicester Building Society in the sale of their eight acre / 160,000 sq ft HQ premises in Hove. He was subsequently instructed by the buyer, a property company, and acted in the letting of the offices in the new development, City Park. Here he introduced Legal & General who leased the entire 200,000 sq ft scheme. He also sublet 55,000 sq ft in the same development to Lloyds TSB on behalf of Legal & General. Some of the recent deals that Martin has been involved with include:-

Property	Size sq ft	Comment
The Warren, Worthing	120,000	SHW acted as sole agents for Aviva in the sale of this 21 acre office campus to Worthing College.
Queensberry House Queens Road, Brighton	30,000	SHW acted as sole agents for IPS Pension Fund in this letting to Regus.
Lanchester House, Trafalgar Place, Brighton	21,500	SHW acted as sole agents for Invista in this letting to the PCT.
Victory House Trafalgar Place, Brighton	45,000	SHW acted as joint sole agents for Invista in this letting to BUPA
One Gloucester Place Brighton	38,000	SHW acted as sole agents for Warner Estates in this letting to INTO University Partnership and others
Sovereign House Brighton	45,000	SHW acted as joint sale agents for Aberdeen Asset Management in this letting to City & Guilds, Jelly Fish PR and others.

History with SHW

- 1998 March - joined SHW specialising in Brighton Office Agency
- 1998 September - invited to become a Director of SHW Ltd Brighton
- 2001-2004, Chair Office Panel
- 2005 Joined Company Board
- 2008 Transferred to Management Board & promoted to Head of Agency
- 2011 Managing Partner

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